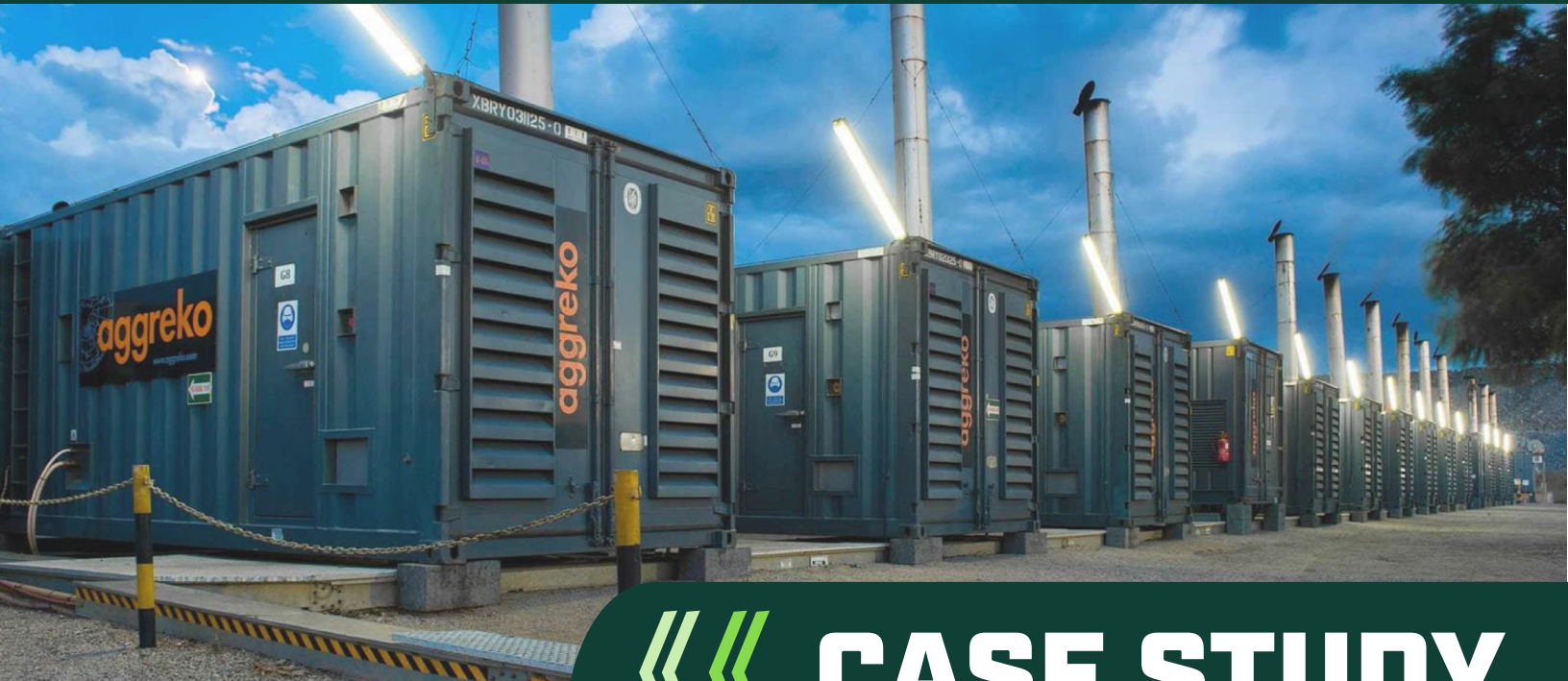




ZorroSign®



CASE STUDY

Company Profile

- Industry: Energy
- Staff size: 400+
- Doc Sets Used/Year: 50+
- aggreko.ae

Key Drivers

- Strategy: Efficiency
- Goals: Close deals faster
- Focus: eSignature & workflow automation

Learn how Aggreko's Middle East & North African legal departments save time and execute contracts more securely by using ZorroSign's multi-chain blockchain platform.

Business Overview

Aggreko is the global leader for temporary power, heating, cooling, and dehumidification equipment, with over 204 locations worldwide.

From urban development to unique commercial projects and even emergencies, it brings expertise and equipment to any location, from the world's busiest cities to some of the most remote places on earth.

Solution Usage

- **Templates/workflows configured:** 10+
- **Ad hoc docs signed:** 50+/Month
- **Use of Z-Forensics® token:** Z-Forensics token used document for security and authentication

Challenges

Energy industry is heavily regulated and there is a strong emphasis on corporate governance. This means organizations must adhere to correct processes and tight controls in business and legal transactions. This also means maintaining full audit trails, ensuring compliance with policies, and facilitating accurate and timely business decisions.

There is also growing expectations and acceptance by suppliers and clients of using latest technologies such as mobile devices, secure digital transactions management, and electronic signatures to conduct business. However, there are not only challenges in selecting the right technology partner and solution but also to introduce this fundamental change in how traditionally the business has been conducted.

aggreko

Solution

Aggreko uses ZorroSign to manage governance and internal compliance procedures to support supplier management, regulatory compliance and data protection.

The company's Middle East and North Africa (MENA) legal department uses ZorroSign to create dialogue, reform, advise and simplify internal processes for the benefit of other international departments.

“ZorroSign has enhanced our ability to become more responsive to our clients’ needs and has simplified the way we work as an organization.”

- Mr. Khaled Shivji, Head of Legal
Aggreko AE - MENA



Results

Aggreko finds ZorroSign’s platform easy to use to migrate business processes and workflows into the secure cloud.

In general Aggreko saves hours every day in securing approvals and signatures and in processing contracts from vendors, suppliers, and customers. Using the ZorroSign platform, in a particular case, **Aggreko was able to secure supplier contract within 1.5 days instead of the usual 6 days of manual (by-hand) processing.**



Time Savings:
1.5 days vs 6
days for signing
documents



**7+ Hours for
processing GDPR
consent forms.**

The company also saved over 7 hours for processing GDPR consent forms. As Aggreko expands its use of ZorroSign, it continues to realize significant time and cost savings in operations and also enjoys other benefits such as reducing errors and missing signatures and information.


About ZorroSign


When the risk is personal and everything is on the line, Block It Down™!

ZorroSign, Inc. uses blockchain for superior privacy and security. The company's multi-chain blockchain platform integrates digital signatures, automated compliance, intelligent forms (AI/ML), document management, patented fraud prevention, user authentication and document verification.

Governments, businesses, and individuals around the world trust ZorroSign's web3 solutions to safeguard the privacy and security of their digital documents, and provide an immutable chain of custody for transactions. To learn more, visit zorrosign.com

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INDUSTRY AWARDS

2023



2020



2022



2019



2018



2021



2017

