# ZorroSign®
# Competitor Comparison

# ZorroSign Advantages

| Feature | ZorroSign | Adobe Sign (previously EchoSign) | DocuSign | Dropbox Sign | PandaDoc | SignNow |
|---|---|---|---|---|---|---|
| Built on Private, Permissioned Blockchain for **Most Secure** Access, Authentication, Signing, Storage, and Audit Trails | ✓ | X | X | X | X | X |
| Blockchain-Based **Digital Signature Verification** | ✓ | X | X | X | X | X |
| Patented Z-Forensics Token for **Fraud-Free Document Transaction Guarantee** | ✓ | X | X | X | X | X |
| Lifetime Security Certificates that **Never Expire** for Audit | ✓ | X | X | X | X | X |
| **Personally-Owned Private Key** when using MFA Biometric Mobile Device Sign-On* | ✓ | X | X | X | X | X |
| Super Admin role for **Company-Wide Mass-Download** Access | ✓ | X | ✓ | X | X | X |
| Authenticate **Printed Documents** | ✓ | X | X | X | X | X |
| **DocuXplorer** Integration | ✓ | X | X | X | X | X |
| **Consumption-Based Pricing** ** | ✓ | X | X | X | X | X |

# Pricing Comparison



| Feature | ZorroSign | Adobe Sign | DocuSign | DropboxSign | PandaDoc | SignNow |
|---|---|---|---|---|---|---|
| 14-Day Free Trial for Individual or Business Subscriptions | ✓ | X<br>No Free Trial for Individual<br>(7-day Free Trial for Business) | ✓ | ✓ | ✓ | X<br>7 days for Business Premium |
| Individual Subscription (Standard or Unlimited Documents) | *Starting at $10/month* | From $12.99/month Acrobat Standard to $19.99/month for Acrobat Pro | $10/month for Personal License | $15/month/user for Essentials License | $19/month/user for Essentials License | $8/month/user for Business License |
| Business Subscription for up to 10 users (Standard or Unlimited Documents) | *Starting at $25/month* | From $14.99/month/user for Acrobat Standard DC with e-sign for teams to $23.99/month/user for Acrobat Pro for teams | $25/month/user for Standard License or $40/month/user for Business Pro License | $25/month/user for Standard License or $24.99/month/users for Professional plus eSign License | $49/month/user for Business License | $15/month/user Business Premium or $30/user/month Enterprise License |
| Enterprise Subscription with Tiered Documents | Contact for pricing | Contact for pricing | Contact for pricing | Contact for pricing | Contact for pricing | $50/month/user Business Cloud (requires 5+ users) |

# Security Comparison

| Feature | ZorroSign | Adobe Sign | DocuSign | Dropbox Sign | PandaDoc | SignNow |
|---|---|---|---|---|---|---|
| Blockchain Architecture | ✓ Privacy & Security | X | X* | X | X | X |
| Private, Permissioned Blockchain Security | ✓ Hyperledger Fabric | X | X | X | X | X |
| Public, Permissionless Blockchain Option | ✓ Provenance Blockchain | X | X | X | X | X |
| Blockchain-Based Digital Signature Verification | ✓ | X | X | X | X | X |
| Patented Anti-Fraud Token for Both Digital *and* Paper Documents | ✓ Z-Forensics token | X | X | X | X | X |
| PKI Security | ✓ ECDSA and RSA algorithms | ✓ | ✓ | ✓ | ✓ | ✓ |
| AES 256-bit Symmetric Encryption | ✓ | Reader 9.0 secured with AES 128-bit encryption, Adobe Reader 10 secured with AES 256-bit | ✓ | ✓ | ✓ | ✓ |
| Personally-Owned Private Key | ✓ When using MFA biometrics, a unique private key is persisted on the user's mobile device | X | X | X | X | X |

# Basic Feature Comparison

| Feature | ZorroSign | Adobe Sign | DocuSign | Dropbox Sign | PandaDoc | SignNow |
|---|---|---|---|---|---|---|
| Blockchain-Based Audit Trail | ✓ | X | X | X | X | X |
| Z-Forensics (Fraud Prevention) | ✓ | X | X | X | X | X |
| Authenticate Printed Docs | ✓ | X | X | X | X | X |
| Allow person not in workflow to view and authenticate the document (e.g., the judge in specific court case) | ✓ | X | X | X | X | X |
| Sign and attach .DWF files | ✓ | X | X | X | X | X |
| Optional Additional Signature Fields | ✓ | X | ✓ | X | X | X |
| Authentication via Biometrics, KBAs, Passwords or Passwordless means | ✓ | X (no passwordless) | X (no passwordless) | X (no KBAs) | X (no KBAs) | X (no KBAs) |
| Auto Reminders | ✓ | ✓ | ✓ | ✓ | ✓ | ✓ |
| Customizable Email Messages | ✓ | ✓ | ✓ | ✓ | ✓ | ✓ |
| Customizable Templates | ✓ | ✓ | ✓ | ✓ | ✓ | ✓ |
| Mobile Signature | ✓ | ✓ | ✓ | ✓ | ✓ | ✓ |
| Multi-Party Signing | ✓ | ✓ | ✓ | ✓ | ✓ | ✓ |
| Signing Links (for rapid sign) | ✓ | ✓ | ✓ | ✓ | ✓ | ✓ |
| Sign and attach many file types* | ✓ | ✓ | ✓ | ✓ | ✓ | ✓ |

# Advanced Feature Comparison

| Feature | ZorroSign | Adobe Sign | DocuSign | Dropbox Sign | PandaDoc | SignNow |
|---|---|---|---|---|---|---|
| Blockchain Architecture for Document Management System | ✓ | X | X | X | X | X |
| Artificial Intelligence (AI) for Completing Documents | ✓ | X (larger Adobe Suite includes Sensei AI) | ✓ DocuSign Insight | X | X | ✓ signNow REST API |
| Secure, approve, and reject documents using MFA with iris scan, fingerprint (touch ID), or face-recognition (face ID) technology* | ✓ Mobile app | X | X | X | X | X |
| Lifetime Security Certificates for Audit | ✓ ZorroSign certs *never* expire | X | X | X | X | X |
| | | U.S. certificate authorities (CA) and E.U. trust service providers (TSP) typically issue certificates with lifetimes ranging from one to three years (or five to ten years for intermediate CA) | | | | |
| Machine Learning (ML) to Speed Form Completion | ✓ | X (larger Adobe Suite includes Sensei AI) | ✓ DocuSign Insight | ✓ HelloWorks Mobile Forms | X | X |
| Super Admin role for Company-Wide Mass-Download Access | ✓ | X | ✓ | X | X | ✓ |

# Integrations Comparison

| Feature | ZorroSign | Adobe Sign | DocuSign | Dropbox Sign | PandaDoc | SignNow |
|---|---|---|---|---|---|---|
| **APIs for developers** | ✓ | ✓ | ✓ | ✓ | ✓ | ✓ |
| Box | ✓ | ✓ | ✓ | ✓ | ✓ | ✓ |
| DocuXplorer | ✓ | x | ✓ | x | x | x |
| Dropbox | ✓ | ✓ | ✓ | ✓ | ✓ | ✓ |
| Google* | ✓ | ✓ | ✓ | ✓ | ✓ | ✓ |
| Microsoft** | ✓ | ✓ | ✓ | ✓ | ✓ | ✓ |
| Salesforce | ✓ | ✓ | ✓ | ✓ | ✓ | ✓ |

*ZorroSign is continuously adding strategic integrations and working with prospects and customers to ensure our platform is easy-to-use and frictionless with other software solutions*

# Global Privacy & Security Compliance

ZorroSign users gain industry-leading privacy and security compliance to many international standards and regulations, including:

- Americans with Disabilities Act (ADA) Section 508 compliance
- eIDAS (EU)
- ESIGN Act and Uniform Electronic Transactions Act (UETA)
- Federal E-Commerce Law compliance (UAE)
- GDPR compliance (EU)
- HIPAA compliance (US)
- ISAE 3402 Type II (audited)
- ISO 27001 certification
- IT Act (India)
- PAdES compliance (ISO 32000-1)
- PCI-DSS Level 4 (A) certification
- PIPEDA compliance (Canada)
- SOC 2 Type 1
- UECA compliance (Canada)
- Title 21 of the Code of Federal Regulations; Electronic Records; Electronic Signatures (21 CFR Part 11)